



CAMBRIDGE CONSULTING GROUP

Cambridge Consulting Group Moves Up List of Largest Business-Insurance Agencies

Cambridge Consulting Group was recently recognized by Crain’s Detroit Business as the Eighth Largest Business-Insurance Agency in Michigan. While we’re not of the mindset that bigger necessarily means better, we believe that our growth is a reflection of our commitment to the individual needs of our clients.

As 2007 comes to a close, we are looking ahead to a great 2008. As always, we are focused on adding products and services that help our clients address their business challenges. Just as we added human resources consulting to our mix of services in the past year, we’ll be looking to grow strategically in 2008 to expand upon our core services of employee benefits, human resources, property and casualty insurance and wealth strategies consulting.

According to Al Papa, Cambridge Chairman and CEO, “We’re not looking to be the biggest, rather simply the best at what we do. The fact that we continue to grow, however, is a nice validation of our strategy to intensely focus on always giving our clients value-added services.”

Excerpt From Crain’s Detroit Business

CRAIN’S LIST: LARGEST BUSINESS-INSURANCE AGENCIES | Ranked by 2006 revenue

Rank	Company Address Phone; Web site Top executive	Revenue	Revenue	Premium	Detroit	Total U.S.	Revenue source				Compensation	
		(\$000,000) 2006	(\$000,000) 2005	volume (\$000,000) 2006	area employees 2007	employees 2007	Retail	Wholesale	Services	Other	Commissions	Fees
8.	Cambridge Consulting Group 101 W. Big Beaver, Suite 600, Troy 48084 (248) 743-4300; www.cambridge-cg.com Kenneth Hale and Albert Papa, Chairmen	17.0	15.6	NA	91	91	NA	NA	NA	NA	NA	NA